

La Transformation de la sécurité recquiert une "Security Fabric"

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is the integration of digital technology into all areas of a business, resulting in fundamental changes to how businesses operate and how they deliver value to customers.

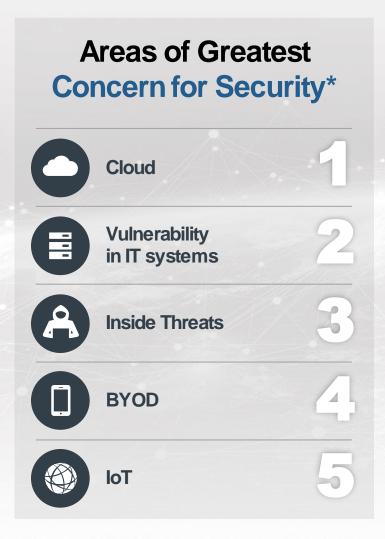
[Digital Transformation]

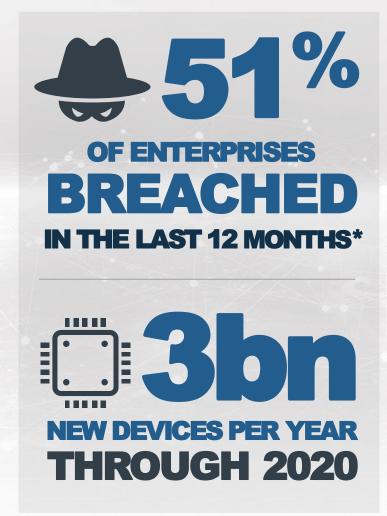


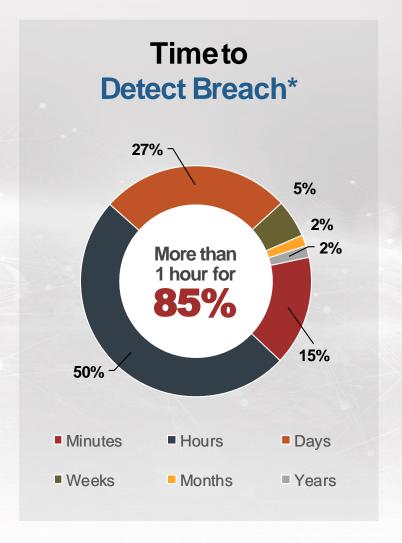
a Security Architecture that provides a Continuous Trust Assessment.

[Security Transformation]

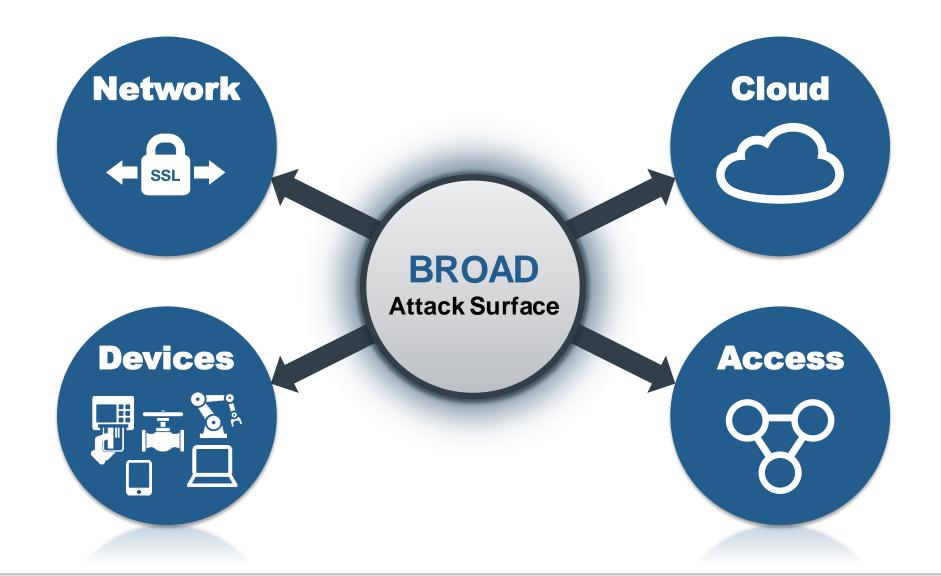
Dealing with today's issues...





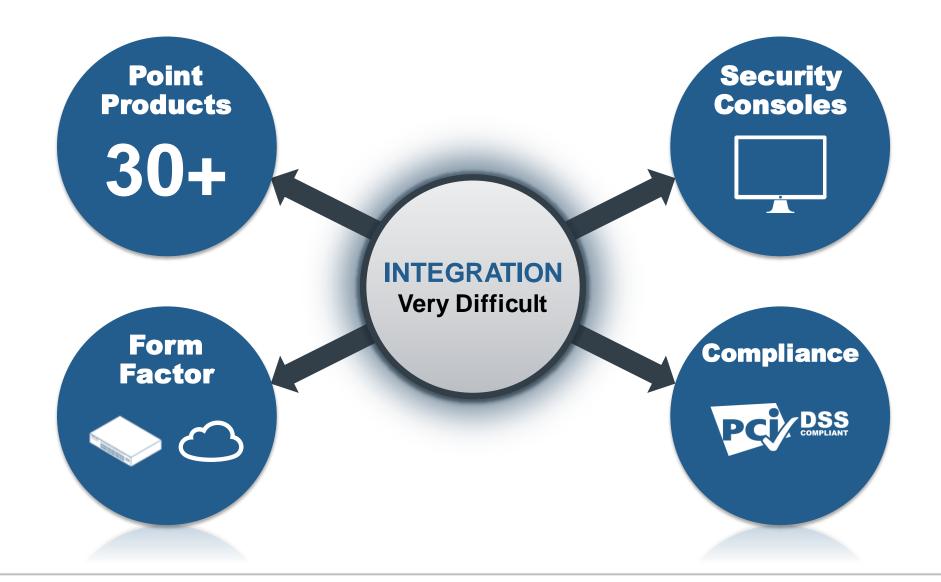


Digital Attack Surface Expanding and Becoming Invisible



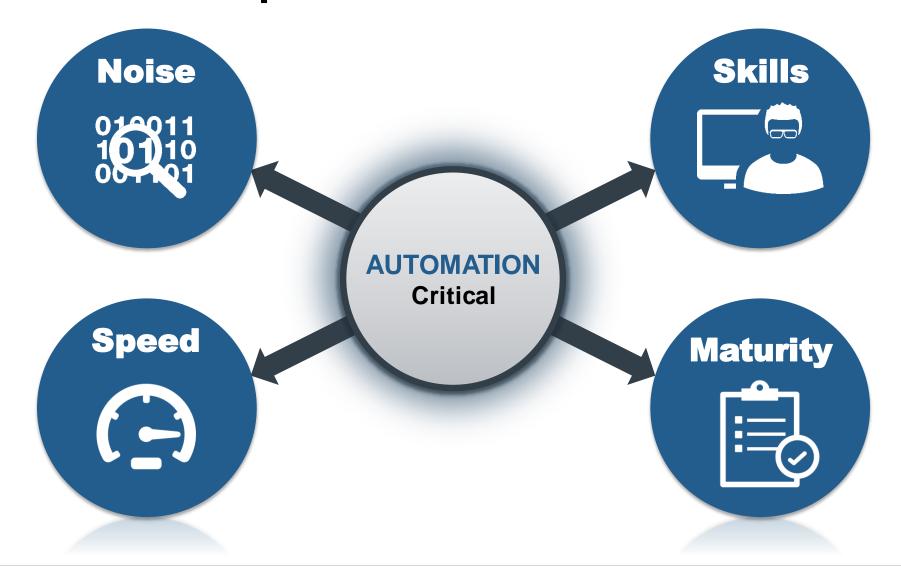


Too Many Point Solutions and New Regulations

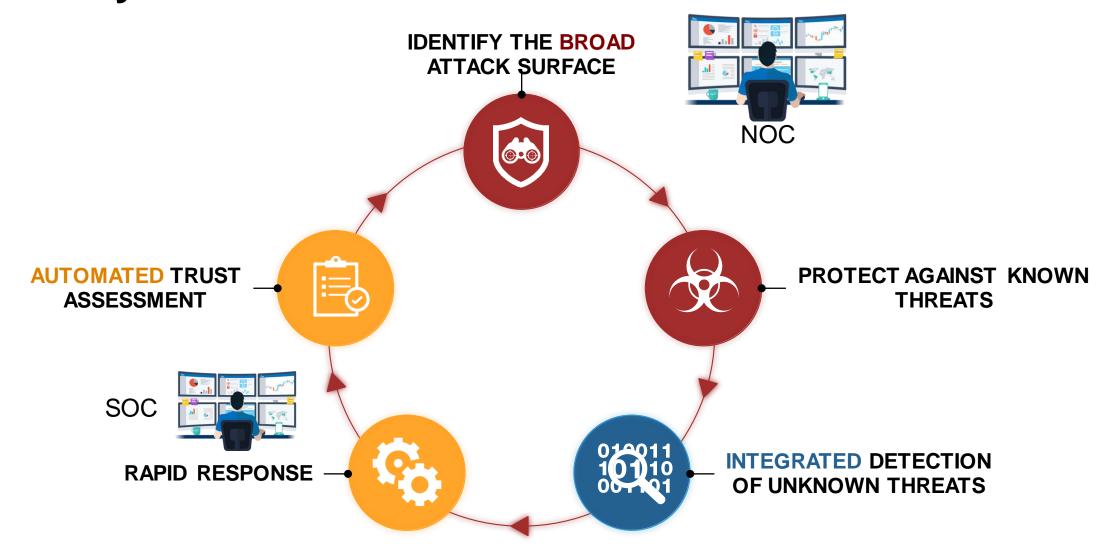




Rapidly Changing Advanced Threats and Lack of Resources and Expertise



Digital Attack Surface Requires an Adaptive Security Framework



Fortinet Security Fabric

A Security Architecture that provides:

BROAD Visibility & Protection of the Digital Attack Surface

INTEGRATED Detection of Advanced Threats

AUTOMATED Response & Continuous **Trust Assessment**

Delivered as:



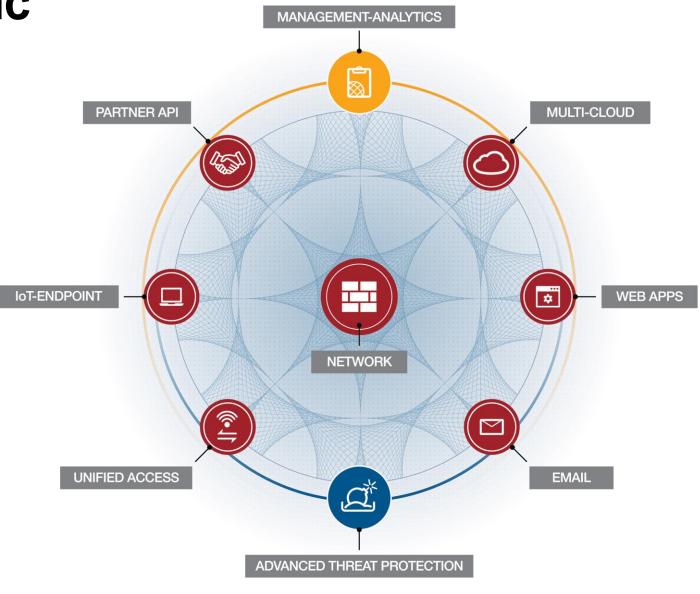














How the Security Fabric Delivers Value

Addressing the pain across the network

TODAY'S NETWORK IS BORDERLESS



BROAD QUESTIONS

- Who is accessing the network? (employees, contractors, customers, third parties)
- Where are they accessing the network from? (home office, branch office, remote geographies)
- What types of devices, applications and services access the network? (applications, laptops, desktops, mobile devices, IoT, OT, servers, cloud services, B2B services)
- How are networks being accessed? (wired, wireless, VPN)
- When is the network being accessed and how does this affect usage? (peaks and valleys by geo? business cycles? customer behaviors?)
- Does the customer have consistent visibility and policy control across all aspects of their network?

How the Security Fabric Delivers Value

Understand the pain that comes from growth and change

TOO MANY POINT SOLUTIONS



INTEGRATED QUESTIONS

- What security solutions are currently deployed?
- How are policies and processes currently managed? Is there a 1-to-1 mapping of the management interface(s) to the departments responsible?
- How is threat intelligence shared across the organization? Can all geographic regions consume the same information?
- Does the customer have any Fabric Ready partners deployed?
- How much have they invested in each vendor? Is each vendor widely deployed?

How the Security Fabric Delivers Value

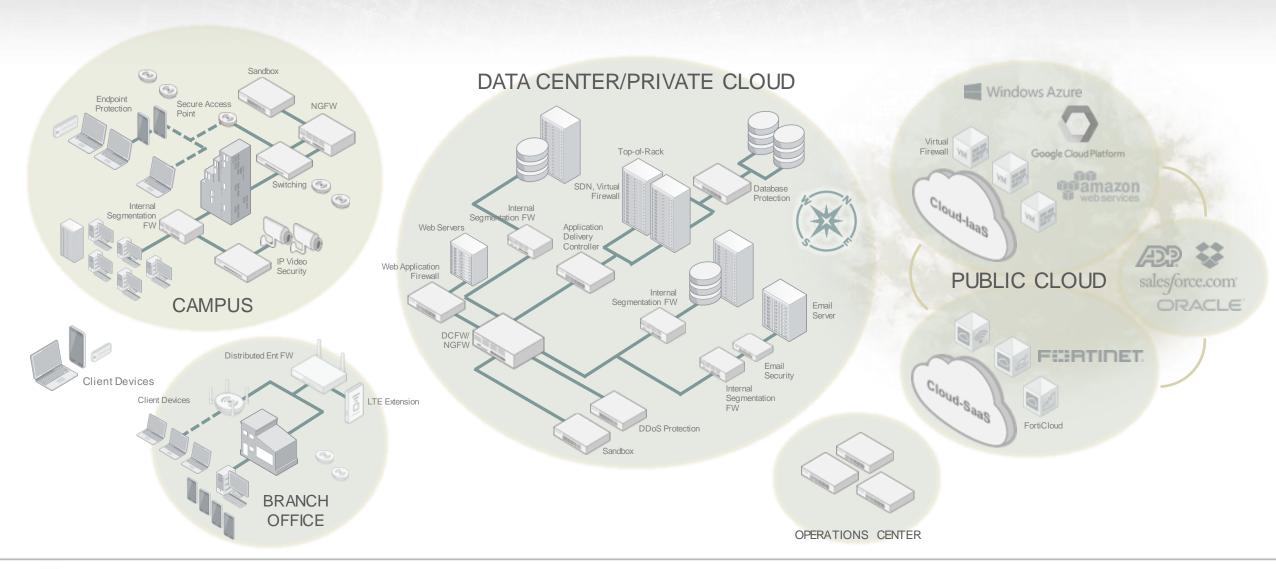
Find customer pains addressed by Automated Security Strategy





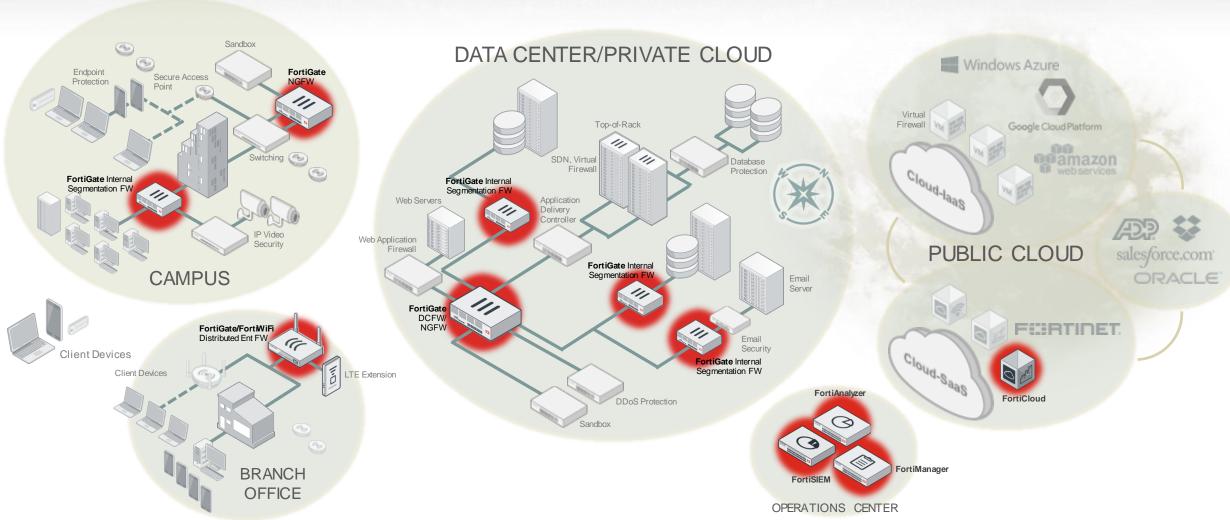
AUTOMATED QUESTIONS

- How many incidents does the customer experience per month, and, what is the average cost per incident?
- How many repeat incidents?
- What is the size of the customer's IT/Sec team? Are they buried on non-strategic tasks? What is the loaded labor rate for an IT/Sec resource?
- What are the process, visibility and response improvements that may result



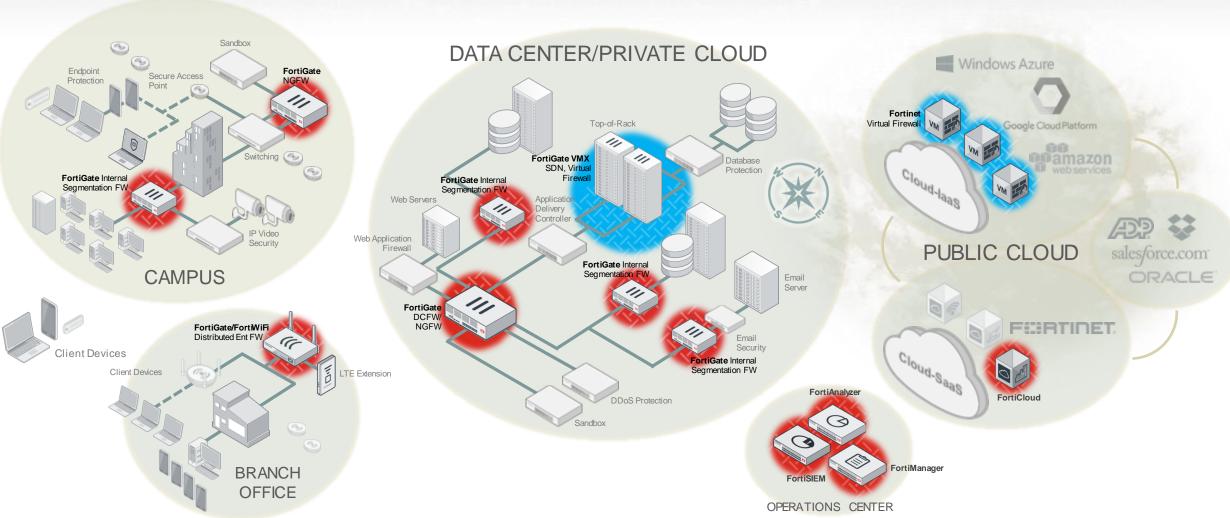








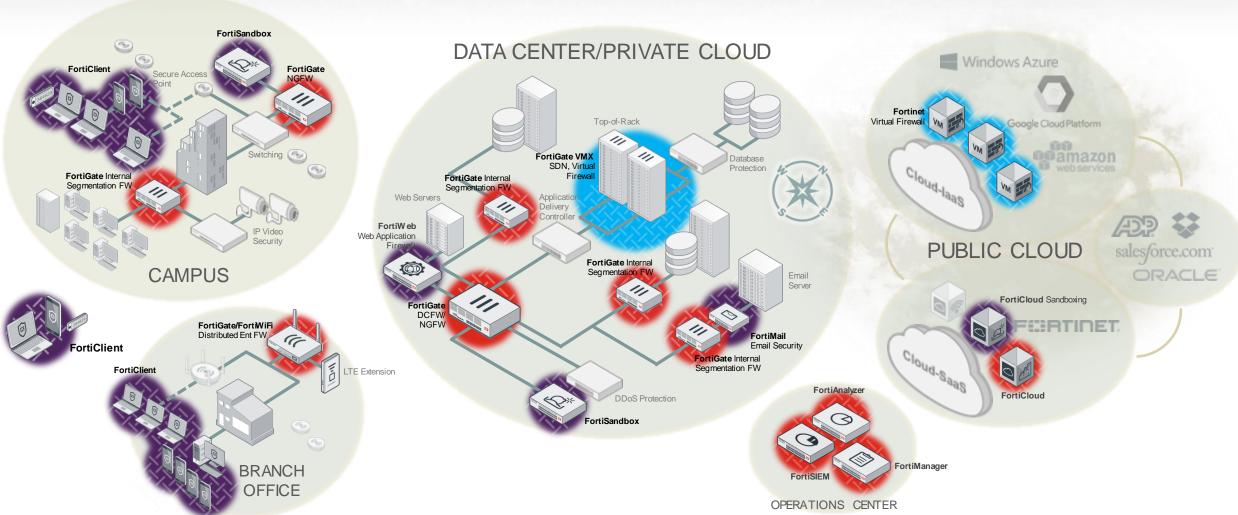












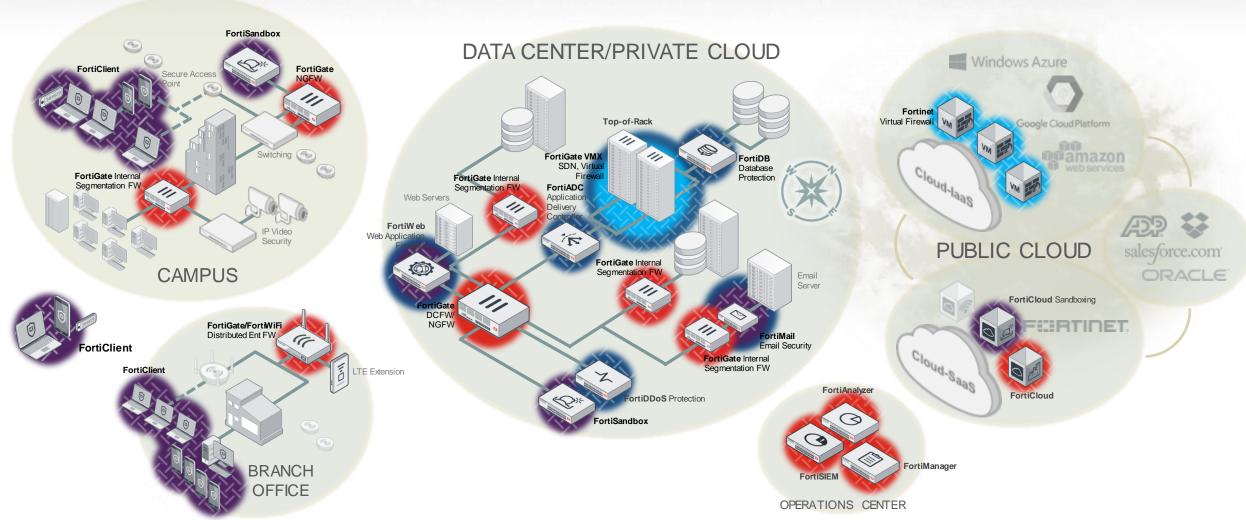












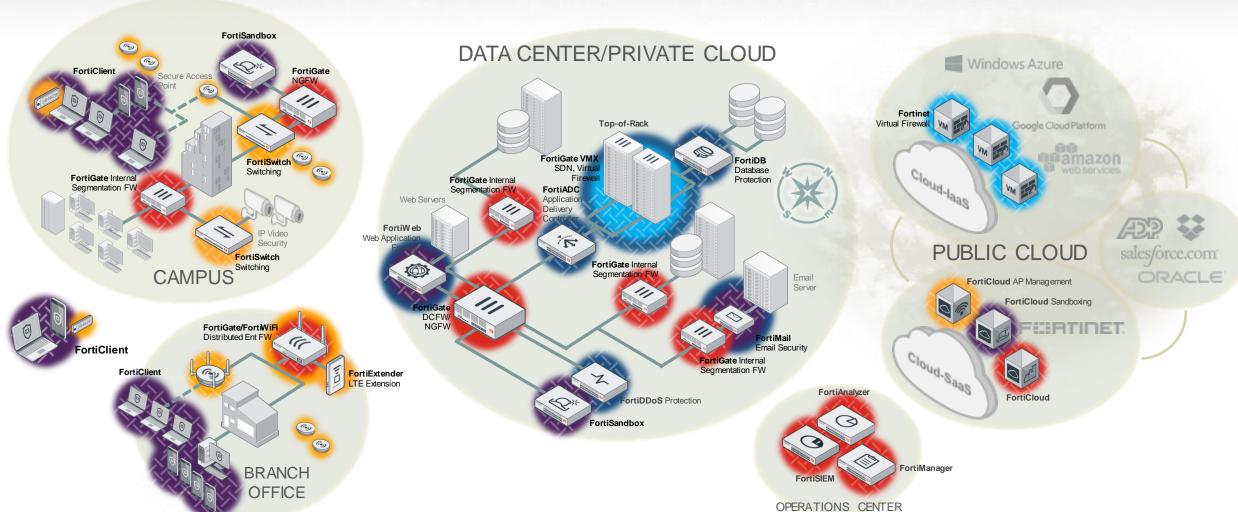




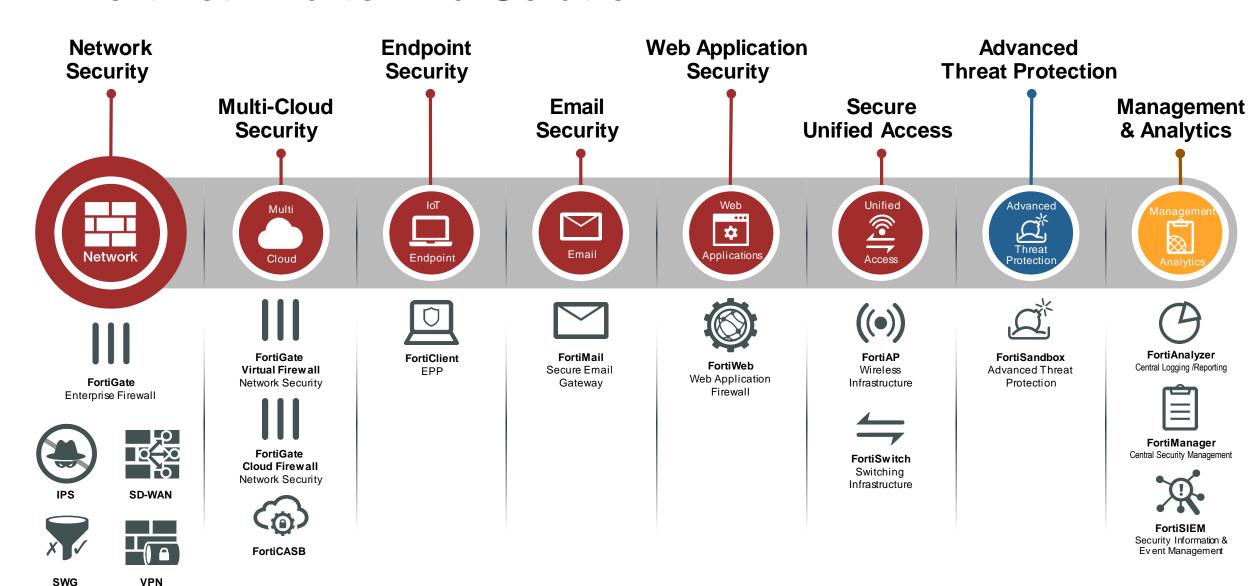








Fortinet End-to-End Solution



Fabric Alliance Ecosystem



Cloud Tamazon Webservices Microsoft Azure ORACLE IBM Security HPE Helion



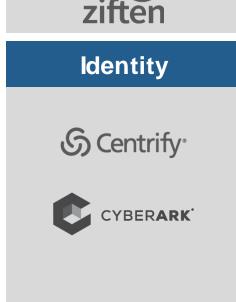


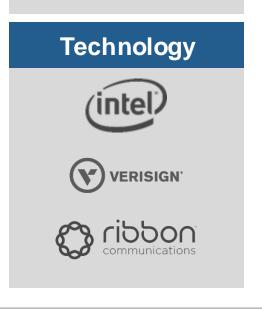


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Darwin 2.0

